Supplemental Material: Figures and Tables

Supplemental Table 1: Descriptive Frequencies for CCS-A Entrants, 2001–02 to 2004–05

|                               | Female students transferring to: |                   |                      | Male students transferring to: |                       |                   |                      |                   |
|-------------------------------|----------------------------------|-------------------|----------------------|--------------------------------|-----------------------|-------------------|----------------------|-------------------|
|                               | For-profit<br>College            | Public<br>College | Nonprofit<br>College | Never<br>Transfer              | For-profit<br>College | Public<br>College | Nonprofit<br>College | Never<br>Transfer |
| Quarterly earnings in 2011    |                                  |                   |                      |                                |                       |                   |                      |                   |
| M                             | \$5,103                          | \$6,507           | \$7,050              | \$5,546                        | \$6,510               | \$7,545           | \$7,573              | \$7,279           |
| SD                            | \$3,968                          | \$4,548           | \$5,256              | \$3,952                        | \$6,222               | \$6,130           | \$6,409              | \$6,370           |
| Race/ethnicity                |                                  |                   |                      |                                |                       |                   |                      |                   |
| Black                         | 64.5%                            | 24.0%             | 25.7%                | 27.9%                          | 48.7%                 | 17.3%             | 20.2%                | 22.2%             |
| Hispanic                      | 1.8%                             | 2.2%              | 1.9%                 | 2.0%                           | 2.7%                  | 2.2%              | 2.1%                 | 2.2%              |
| White                         | 30.1%                            | 68.3%             | 68.3%                | 65.7%                          | 44.1%                 | 74.8%             | 73.1%                | 71.0%             |
| Other                         | 3.6%                             | 5.5%              | 4.1%                 | 4.4%                           | 4.4%                  | 5.6%              | 4.7%                 | 4.6%              |
| Years worked                  | 11.0                             | 10.6              | 10.2                 | 15.2                           | 9.5                   | 9.2               | 8.2                  | 12.8              |
| CCS-A credits                 | 28.9                             | 32.8              | 35.2                 | 34.1                           | 22.7                  | 29.9              | 30.2                 | 27.3              |
| CCS-A GPA                     | 2.70                             | 3.05              | 3.17                 | 3.03                           | 2.62                  | 2.90              | 2.98                 | 2.88              |
| Award obtained                |                                  |                   |                      |                                |                       |                   |                      |                   |
| Associate before transfer     | 11.0%                            | 14.9%             | 20.3%                | 16.2%                          | 7.0%                  | 12.2%             | 14.7%                | 9.9%              |
| Other award before transfer   | 2.9%                             | 3.2%              | 2.4%                 | 8.1%                           | 4.6%                  | 3.0%              | 2.4%                 | 9.1%              |
| Associate after transfer      | 10.9%                            | 14.5%             | 17.5%                | 11.4%                          | 9.5%                  | 13.4%             | 14.0%                | 7.6%              |
| Bachelor's after transfer     | 11.7%                            | 34.2%             | 37.1%                | 0.0%                           | 8.6%                  | 34.6%             | 34.8%                | 0.0%              |
| Semesters at transfer college | 4.40                             | 11.04             | 4.88                 | 0.00                           | 3.73                  | 10.50             | 5.02                 | 0.00              |
| Intent: Transfer to four-year | 28.8%                            | 33.4%             | 34.5%                | 22.3%                          | 33.3%                 | 36.6%             | 39.0%                | 22.5%             |
| Goal: Transfer                | 8.3%                             | 13.6%             | 15.6%                | 5.4%                           | 9.7%                  | 15.2%             | 15.9%                | 5.9%              |
| Observations                  | 9,270                            | 37,445            | 10,564               | 82,666                         | 3,409                 | 27,626            | 5,289                | 56,951            |
| Missing earnings observations | 2,097                            | 8,531             | 2,397                | 14,949                         | 947                   | 6,984             | 1,502                | 10,759            |

*Note.* Sample includes all award-seeking, first-time-in-college students who enrolled in CCS-A from 2001–02 to 2004–05. Transfers to for-profit colleges include any student who has ever enrolled at a for-profit college; transfers to nonprofit colleges include any student who has ever enrolled at a nonprofit college but has not enrolled at a for-profit college; transfers to public colleges include students who only ever enrolled at public colleges.

**Supplemental Table 2: Descriptive Frequencies for CCS-B Entrants, 2004–2006** 

|                               | Female students transferring to: |                   |                      | Male students transferring to: |                       |                   |                      |                   |
|-------------------------------|----------------------------------|-------------------|----------------------|--------------------------------|-----------------------|-------------------|----------------------|-------------------|
|                               | For-profit<br>College            | Public<br>College | Nonprofit<br>College | Never<br>Transfer              | For-profit<br>College | Public<br>College | Nonprofit<br>College | Never<br>Transfer |
| Quarterly earnings in 2011    |                                  |                   |                      |                                |                       |                   |                      |                   |
| M                             | \$4,955                          | \$4,945           | \$5,218              | \$5,715                        | \$5,020               | \$5,331           | \$5,403              | \$5,775           |
| SD                            | \$4,025                          | \$4,172           | \$4,007              | \$4,230                        | \$3,886               | \$23,818          | \$4,243              | \$10,049          |
| Race/ethnicity                |                                  |                   |                      |                                |                       |                   |                      |                   |
| Black                         | 23%                              | 18%               | 17%                  | 18%                            | 28%                   | 24%               | 23%                  | 23%               |
| Hispanic                      | 6%                               | 7%                | 4%                   | 5%                             | 6%                    | 6%                | 4%                   | 5%                |
| White                         | 62%                              | 64%               | 70%                  | 68%                            | 59%                   | 60%               | 65%                  | 64%               |
| Other                         | 29%                              | 25%               | 23%                  | 24%                            | 34%                   | 30%               | 27%                  | 28%               |
| Years worked                  | 3.6                              | 3.7               | 3.6                  | 4.0                            | 4.3                   | 4.4               | 4.7                  | 4.9               |
| CCS-B credits                 | 31.8                             | 62.5              | 58.5                 | 38.3                           | 33.7                  | 62.4              | 56.6                 | 38.5              |
| CCS-B GPA                     | 1.21                             | 2.37              | 2.29                 | 1.61                           | 1.32                  | 2.39              | 2.32                 | 1.65              |
| Award obtained                |                                  |                   |                      |                                |                       |                   |                      |                   |
| Associate before transfer     | 6%                               | 21%               | 27%                  | 12%                            | 9%                    | 25%               | 26%                  | 13%               |
| Other award before transfer   | 9%                               | 26%               | 31%                  | 19%                            | 12%                   | 29%               | 30%                  | 20%               |
| Associate after transfer      | 6%                               | 1%                | 3%                   | 0%                             | 7%                    | 2%                | 3%                   | 0%                |
| Bachelor's after transfer     | 9%                               | 51%               | 39%                  | 0%                             | 11%                   | 50%               | 41%                  | 0%                |
| Semesters at transfer college | 7.8                              | 5.8               | 4.6                  | 0.00                           | 7.8                   | 5.7               | 4.7                  | 0.00              |
| Observations                  | 2,521                            | 6,205             | 1,901                | 16,568                         | 3,321                 | 7,598             | 2,324                | 20,824            |
| Missing earnings observations | 1,215                            | 3,062             | 880                  | 7,527                          | 1,666                 | 3,676             | 1,029                | 9,348             |

*Note.* Sample includes all award-seeking, first-time-in-college students who enrolled in CCS-B in the fall from 2004 to 2006. Transfers to for-profit colleges include any student who has ever enrolled at a for-profit college; transfers to nonprofit colleges include any student who has ever enrolled at a nonprofit college but has not enrolled at a for-profit college; transfers to public colleges include students who only ever enrolled at public colleges.

Supplemental Table 3: Returns to Transfer Across Sectors: Log Average Quarterly Earnings Fixed Effects

|                            | Model (1) |           |           |           | Model (2) |           |           |           |
|----------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| •                          | CCS-A     |           | CCS-B     |           | CCS-A     |           | CCS-B     |           |
| •                          | Female    | Male      | Female    | Male      | Female    | Male      | Female    | Male      |
| Ashenfelter dip            | 0.115***  | 0.099***  | -0.013    | -0.076    | 0.116***  | 0.099***  | -0.011    | -0.075    |
| _                          | [0.023]   | [0.027]   | [0.116]   | [0.106]   | [0.023]   | [0.027]   | [0.116]   | [0.106]   |
| Quarters in CCS            | 0.985***  | 1.383***  | -0.115*   | -0.132**  | 0.980***  | 1.384***  | -0.116*   | -0.140**  |
|                            | [0.022]   | [0.027]   | [0.065]   | [0.058]   | [0.022]   | [0.027]   | [0.065]   | [0.058]   |
| Quarters in transfer       | -1.390*** | -1.598*** | -0.974*** | -0.962*** | -1.378*** | -1.598*** | -1.007*** | -1.062*** |
| college                    | [0.016]   | [0.021]   | [0.053]   | [0.048]   | [0.017]   | [0.022]   | [0.055]   | [0.049]   |
| Quarters in transfer       |           |           |           |           | 1.054***  | 1.414***  | 0.836***  | 1.322***  |
| college × for-profit       |           |           |           |           | [0.070]   | [0.106]   | [0.214]   | [0.184]   |
| Quarters in transfer       |           |           |           |           | -0.466*** | -0.416*** | -0.404    | 0.039     |
| $college \times nonprofit$ |           |           |           |           | [0.050]   | [0.067]   | [0.251]   | [0.216]   |
| For-profit transfer        | 0.054     | 0.237**   | 0.692***  | 0.216     | -0.295*** | -0.169    | 0.518**   | -0.067    |
| post quarters              | [0.072]   | [0.105]   | [0.184]   | [0.158]   | [0.077]   | [0.113]   | [0.212]   | [0.182]   |
| Nonprofit transfer         | 0.851***  | 0.798***  | 0.865***  | 0.688***  | 0.998***  | 0.917***  | 0.949***  | 0.639***  |
| post quarters              | [0.059]   | [0.075]   | [0.213]   | [0.187]   | [0.064]   | [0.081]   | [0.253]   | [0.221]   |
| Public transfer post       | -0.083*** | 0.087**   | 0.932***  | 1.057***  | -0.081*** | 0.087**   | 0.915***  | 1.010***  |
| quarters                   | [0.030]   | [0.035]   | [0.110]   | [0.100]   | [0.030]   | [0.035]   | [0.109]   | [0.099]   |
| Quarter × Black            | 0.046***  | 0.012***  | -0.067*** | 0.007     | 0.046***  | 0.012***  | -0.067*** | 0.007     |
|                            | [0.002]   | [0.003]   | [0.019]   | [0.018]   | [0.002]   | [0.003]   | [0.019]   | [0.018]   |
| Quarter × Hispanic         | -0.016**  | -0.008    | 0.024     | 0.012     | -0.015**  | -0.008    | 0.024     | 0.011     |
|                            | [0.006]   | [0.006]   | [0.017]   | [0.015]   | [0.006]   | [0.006]   | [0.017]   | [0.015]   |
| Quarter × other            | 0.008*    | 0.003     | 0.046***  | -0.006    | 0.008*    | 0.003     | 0.046***  | -0.006    |
| race/ethnicity             | [0.005]   | [0.005]   | [0.016]   | [0.016]   | [0.005]   | [0.005]   | [0.016]   | [0.016]   |
| Quarter × aged 25+         | -0.005    | -0.017*** | -0.007    | 0.066***  | -0.005    | -0.018*** | -0.006    | 0.066***  |
|                            | [0.006]   | [0.006]   | [0.033]   | [0.025]   | [0.006]   | [0.006]   | [0.033]   | [0.025]   |
| $R^2$                      |           |           | 0.536     | 0.541     | 0.492     | 0.509     | 0.536     | 0.542     |
| Student observations       | 80,841    | 57,485    | 6,935     | 8,367     | 80,841    | 57,485    | 6,935     | 8,367     |
| Quarter observations       | 2,796,928 | 1,988,239 | 176,944   | 214,566   | 2,796,928 | 1,988,239 | 176,944   | 214,566   |

Note. Sample includes all award-seeking, first-time-in-college students who enrolled in CCS-A in the academic years 2001-02 to 2004-05, with average non-missing quarterly earnings from Q1 2000 to Q1 2012, and all award-seeking, first-time-in-college students who enrolled in CCS-B in the fall from 2004 to 2006, with average non-missing quarterly earnings from Q1 2005 to Q4 2012 (adjusted for inflation to 2010 dollars). Quarters are calendar quarters. Ashenfelter dip is defined as the average quarterly earnings in four quarters before enrollment in CCS. Constant term included. Robust standard errors reported in brackets. \*p < .1. \*\*p < .05. \*\*\*p < .01.

Supplemental Table 4: Returns to Transfer to a For-Profit College Relative to a Public College with PSM

|  | CCS                 | S-A                 | CCS                 | -B                  |
|--|---------------------|---------------------|---------------------|---------------------|
|  | Female              | Male                | Female              | Male                |
| Transfer to for-profit college relative to public college        | 0.005<br>[0.020]    | -0.043<br>[0.031]   | 0.307***<br>[0.019] | 0.201***<br>[0.016] |
| Transfer to private nonprofit college relative to public college | 0.141***<br>[0.027] | 0.089***<br>[0.034] | 0.170***<br>[0.030] | 0.095***<br>[0.024] |
| Observations   | 41,566              | 24,682              | 46,289              | 57,946              |

*Note.* Sample includes all award-seeking, first-time-in-college students who enrolled in CCS-A in the academic years 2001–02 to 2004–05 and CCS-B in the fall from 2004 to 2006. Table shows log average of non-missing quarterly earnings in 2011 (adjusted for inflation to 2010 dollars). Specification includes variables as per Table 3. The estimation is performed using TEFFECTS command in Stata with the inverse probability function. It states the average treatment effect of the treated. Standard errors reported in brackets already take into account the uncertainty associated with the predicted treatment probabilities.

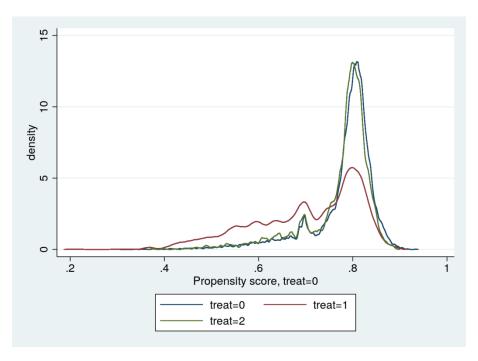
p < .1. p < .05. p < .01.

Supplemental Table 5: Returns to Any Transfer: Log Average Quarterly Earnings in 2011 for CCS-A  $\,$ 

|                                       | Female   | Male     |
|---------------------------------------|----------|----------|
| Relative to no transfer               |          |          |
| Transfer to for-profit college        | 0.101*** | -0.007   |
|                                       | [0.016]  | [0.028]  |
| Transfer to private nonprofit college | 0.246*** | 0.066*** |
|                                       | [0.014]  | [0.022]  |
| Transfer to public college            | 0.189*** | 0.066*** |
|                                       | [0.009]  | [0.012]  |
| CCS-A awards, GPA, and credits        | X        | X        |
| Background characteristics            | X        | X        |
| College fixed effects                 | X        | X        |
| Intent/goal                           | X        | X        |
| $R^2$                                 | 0.129    | 0.157    |
| Observations                          | 90,831   | 56,281   |

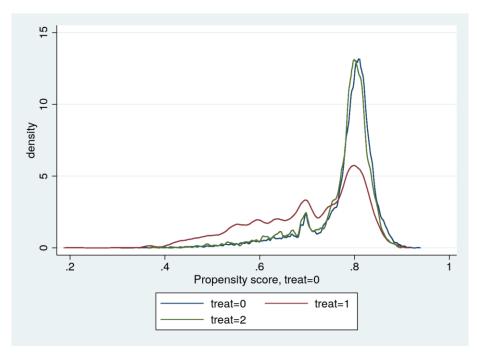
*Note.* Sample includes all award-seeking, first-time-in-college students who enrolled in CCS-A in the academic years 2001–02 to 2004–05. Table shows log average of non-missing quarterly earnings in 2011 (adjusted for inflation to 2010 dollars). Specification includes variables as per Table 2. Robust standard errors reported in brackets.

<sup>\*</sup>*p* < .1. \*\**p* < .05. \*\*\**p* < .01.



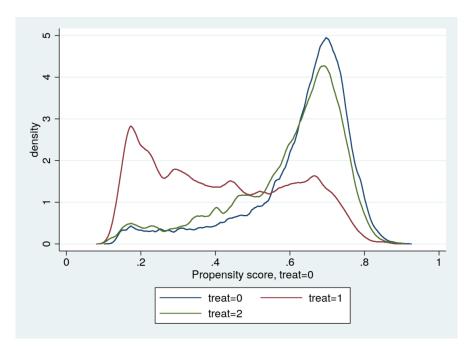
*Note*. Sample includes all award-seeking, first-time-in-college, male students who enrolled in CCS-A in the academic years 2001–02 to 2004–05.

Supplemental Figure 1: Propensity Score by Sector From CCS-A Among Male Students (Treat=0: public, =1: for-profit, =2: private nonprofit)



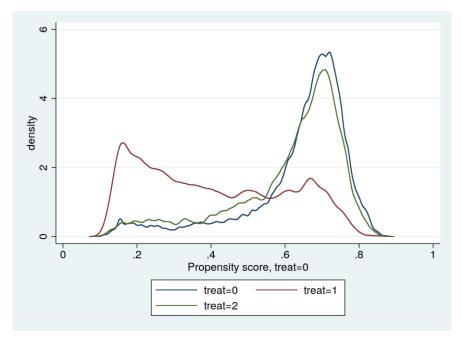
Note. Sample includes all award-seeking, first-time-in-college, male students who enrolled in CCS-B in the fall from 2004 to 2006.

**Supplemental Figure 2: Propensity Score Matching: Transfers to For-Profit and Public College From CCS-B Among Male Students** 



*Note*. Samples include all award-seeking, first-time-in-college, female students who enrolled in CCS-A in the academic years 2001–02 to 2004–05.

**Supplemental Figure 3: Propensity Score Matching: Transfers to For-Profit and Public College From CCS-A Among Female Students** 



*Note*. Samples include all award-seeking, first-time-in-college, female students who enrolled in CCS-B in the fall from 2004 to 2006.

Supplemental Figure 4: Propensity Score Matching: Transfers to For-Profit and Public College From CCS-B Among Female Students