APPENDIX

Measurement of trust in top management (3 items)

- 1. Top managers trust employees in our agency.
- 2. We trust the top management in our agency.
- 3. In our agency, the top managers take responsibility for employees' lives.

Measurement of performance-driven culture (2 items)

- 1. In our agency, employees are encouraged to continuously improve performance.
- 2. In our agency, employees are rewarded for excellent performance.

Measurement of ethics-driven culture (3 items)

- 1. In our agency, someone misused confidential information (reverse coding).
- 2. Our agency sometimes acquires the budget inappropriately from above and/or outside the organization (reverse coding).
- 3. In our agency, someone took credit for another's work performance (reverse coding).

Measurement of rational public service motivation (3 items)

- 1. In essence, I have a negative perception of politics (reverse coding).
- 2. The compromises that are involved in public policymaking don't appeal to me (reverse coding).
- 3. I don't care much for politicians (reverse coding).

Measurement of norm-based public service motivation (3 items)

- 1. I unselfishly contribute to my community.
- 2. Meaningful public service is very important to me.
- 3. I consider public service my civic duty.

Measurement of affective public service motivation (5 items)

- 1. Making a difference in society means more to me than personal achievements.
- 2. I believe in putting duty before self.
- 3. Much of what I do is for a cause bigger than myself.
- 4. Most social programs are too vital to do without.
- 5. To me, patriotism includes seeing to the welfare of others.