Supplementary material.

Table 1. Impact factors

Impact factors	Reference
Competition among potential service	Brown and Potoski 2004; Brown, Potoski and Slyke,
contractors	2006; Oh and Park 2017; Girth et al., 2012; Lenferink,
	Tillema and Arts 2013; Amaral, Saussier and Yvrande-
	Billon, 2009; Hefetz and Warner, 2011; Costantino et al.
	2012; Fernandez, 2007, 2009
Coordination and collaboration	Brown and Potoski 2004; Desrieux, Chong and Saussier,
among actors	2013; Mattison and Thomasson, 2007; Brown, Potoski
	and Slyke, 2006; Peat and Costley, 2001; Lindholst and
	Bogetoft, 2011; Lenferink, Tillema and Arts 2013; Ke,
	Ling and Zou 2015; Fernandez, 2007
Support from politicians, employees	Brown, Potoski and Slyke, 2006; Amirkhanyan, Kim and
and end-users	Lambright, 2007; Warner and Hefetz, 2008, Ohemeng
	and Grant 2014; Romzek and Johnston, 2005; Fernandez,
	2009
Flexible adjustments of RFPs,	Fernandez, 2007
contracts and sanctions	
Trust relations and mutual learning	Mattison and Thomasson, 2007; Brown, Potoski and
	Slyke, 2006; Desrieux, Chong and Saussier, 2013; Oh
	and Park, 2017; Ke, Ling and Zou, 2015; Fernandez,
	2009
Extrinsic and intrinsic motivation of	Lindholst and Bogetoft, 2011; Amirkhanyan, Kim and
contractors	Lambright, 2007; Koning and Heinrich, 2013
Competencies, capacities and	Brown, Potoski and Slyke, 2006; Hefetz and Warner,
resources of contractors and public	2011; Amirkhanyan, Kim and Lambright, 2007;
managers	Lindholst and Bogetoft, 2011; Mattison and Thomasson,
	2007
Monitoring of contract performances	Peat and Costley, 2001; Romzek and Johnston, 2005; Oh
	and Park, 2017; Amirkhanyan, Kim and Lambright, 2007;
	Brown, Potoski and Slyke, 2006; Brown and Potoski,
	2004; Fernandez, 2009